MIAMIDADE

## **Purchasing Instructions:**

### Award Description

The purpose of this solicitation is to establish a contract for the purchase of medical supplies and related items, on an as needed when needed basis. The solicitation categorizes diagnostic, surgical and emergency/trauma supplies, personal protective equipment, and miscellaneous medical items, in conjunction with the County's needs. Section 4 Bid Submittal Form contains a listing of the items required for this Solicitation.

Award of this contract was to the three (3) lowest priced responsive, responsible Bidders on a category-by-category basis. Items (and/or departments) may be added or deleted during the term of this contract. Under these circumstances, the vendor shall be invited to submit price quotes for any additional items.

#### **Awarded Vendors:**

Awardees	Address	Principal
	5000 Tuttle Crossing Boulevard	
Bound Tree Medical, LLC	Dublin, OH	Jennifer A. Butler
District Healthcare & Janitorial Supply	10125 NW 116 Way, #16	
Incorporated (MICRO/SBE)	Medley, FL	Pernell Williams
SZY Holdings, LLC d/b/a Ever Ready	101-01 Foster Avenue	
First Aid	Brooklyn, NY	Miri Weber
	7625 West New York Street	
Flotec, Inc.	Indianapolis, IN	David T. Pucillo
	135 Duryea Road	
Henry Schein, Inc.	Melville, NY	James Breslawski
	701 Central Ave. West	
Kentron Healthcare, Inc.	Springfield, TN	Nari Sadarangani
Health-Care Equipment & Parts	1901 10th Avenue	
Company, Inc.	Brooklyn, NY	Molly Rochester
Midwest Medical Supply Company,	13400 Lakefront Drive	
LLC	Earth City, MO	Julia Onesto
Pancar Industrial Supply Corporation	8254 NW S River Drive	
(MICRO/SBE)	Medley, FL	Francisco Fletes
	11210-1 Philips Industrial Blvd. East	
Quadmed, Inc.	Jacksonville, FL	Lisa Price
	11433 NW 34th Street	
Steede Medical, LLC	Doral, FL	Louis Steede
Suncoast Surgical and Medical	2711 N 58 Street	
Supply, LLC	Tampa, FL	Ronald Dial
	332 S. Michigan Avenue, Ste.1032,	
VetMeds, Inc.	Chicago, IL	Andria R. Nelson

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	Awardees By Category: Group (A) Non Federally Funded Purchases					
	Category	Primary	Secondary	Tertiary		
1	Oxygen Delivery / Regulators	Quadmed, Inc. 1/26/16 Mfg. Terminated this Vendor see event log note	Flotec, Inc. 1/26/16 Primary Vendor	N/A		
2	Oxygen Delivery / Airway	Bound Tree Medical, LLC	Midwest Medical Supply Company, LLC	SZY Holdings, LLC d/b/a Ever Ready First Aid		
3	Disposable Laryngoscope Blades	Bound Tree Medical, LLC	Henry Schein, Inc.	Midwest Medical Supply Company, LLC		
4	Amsino Suction Catheter	Midwest Medical Supply Company, LLC	Steede Medical, LLC	VetMeds, Inc.		
5	Supraglottic Airway Devices	Midwest Medical Supply (MMS)	Bound Tree Medical LLC	Quadmed, Inc.		
6	Surgical Airway and Miscellaneous	Bound Tree Medical, LLC	N/A	N/A		
7	Airway & AED Packs Miami- Dade Fire Rescue	Bound Tree Medical, LLC	N/A	N/A		
8	Sphygmomanometers	Bound Tree Medical, LLC	Midwest Medical Supply Company, LLC	Health-Care Equipment & Parts Company, Inc.		
9	Stethoscopes	Kentron Healthcare, Inc	Quadmed, Inc.	Suncoast Surgical and Medical Supply, LLC		
10	Syringes and Needles and Related Items	Midwest Medical Supply Company, LLC	Quadmed, Inc.	Bound Tree Medical, LLC		
11	Safety Catheters	Henry Schein, Inc.	SZY Holdings, LLC d/b/a Ever Ready First Aid	Bound Tree Medical, LLC		
12	B.I.G. Bone Injection Gun	Henry Schein, Inc.	Bound Tree Medical, LLC	Quadmed, Inc.		
13	Intravenous Administration Sets	Henry Schein, Inc.	Steede Medical, LLC	Midwest Medical Supply Company, LLC		
14	Burn Care	Henry Schein, Inc.	Bound Tree Medical, LLC	Kentron Healthcare, Inc.		
15	Stifneck Cervical Collars	Henry Schein, Inc.	Midwest Medical Supply Company, LLC	Bound Tree Medical, LLC		
16	Splints and Misc. Trauma	Bound Tree Medical, LLC	Midwest Medical Supply Company, LLC	N/A		
17	Pet Masks	Henry Schein, Inc.	Midwest Medical Supply Company, LLC	Bound Tree Medical, LLC		
18	Otter Box	Bound Tree Medical, LLC	Steede Medical, LLC	Quadmed, Inc.		
19	Custom Cases for Miami- Dade Fire Rescue	Quadmed, Inc.	Midwest Medical Supply Company, LLC	Bound Tree Medical, LLC		

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20	Pelican Cases	Bound Tree Medical, LLC	Midwest Medical Supply Company, LLC	Steede Medical, LLC
21	Pelican Custom Lid Insert	Bound Tree Medical, LLC	Midwest Medical Supply Company, LLC	Quadmed, Inc.
22	Personal Protective Equipment	Pancar Industrial Supply Corp.	Bound Tree Medical, LLC	Steede Medical, LLC
23	Glucometer / Blood Glucose Testing	Midwest Medical Supply Company, LLC	Bound Tree Medical, LLC	Henry Schein, Inc.
24	Miscellaneous	Midwest Medical Supply Company, LLC	Steede Medical, LLC	Bound Tree Medical, LLC
*24	Miscellaneous (Line #6)	Steede Medical, LLC	Bound Tree Medical, LLC	N/A
*24	Miscellaneous (Line #8)	Steede Medical, LLC	Bound Tree Medical, LLC	N/A
*24	Miscellaneous (Line #9)	Steede Medical, LLC	N/A	N/A
*24	Miscellaneous (Line #20)	Steede Medical, LLC	N/A	N/A
*24	Miscellaneous (Line #27)	Steede Medical, LLC	N/A	N/A
*24	Miscellaneous (Line #57)	Steede Medical, LLC	Bound Tree Medical, LLC	N/A
25	Portable Suction	Bound Tree Medical, LLC	SZY Holdings, LLC d/b/a Ever Ready First Aid	Quadmed, Inc.
26	Video Laryngoscopes	Quadmed, Inc.	Bound Tree Medical, LLC	N/A
27	Welch Allyn	Health-Care Equipment & Parts Company, Inc.	Henry Schein, Inc.	Bound Tree Medical, LLC
28	Nonin Pulse Oximetry	Henry Schein, Inc.	SZY Holdings, LLC d/b/a Ever Ready First Aid	Bound Tree Medical, LLC
29	Masimo Co Monitoring	Bound Tree Medical, LLC	N/A	N/A
30	Infection Control Blood Collection Items	Henry Schein, Inc.	Midwest Medical Supply Company, LLC Steede Medical, LLC	
31	Handtevy Pediatric Equipment	No Award		
32	Stretchers	Bound Tree Medical, LLC	Quadmed, Inc.	N/A
33	CPR and Simulation Training Equipment	Bound Tree Medical, LLC	Steede Medical, LLC	N/A
34	Surgical Gowns / Equipment	Midwest Medical Supply Company, LLC	Bound Tree Medical, LLC	N/A
35	HAZ-MAT – Toxicology Items	Henry Schein, Inc.	Bound Tree Medical, LLC	N/A

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36	Nasal Packing / Epistaxis	District Healthcare & Janitorial Supply, Inc.	Midwest Medical Supply Company, LLC	Bound Tree Medical, LLC	
37	Mouthpiece	Henry Schein, Inc.	Bound Tree Medical, LLC	Midwest Medical Supply Company, LLC	
38	Tuberculin Intradermal Test Solution	Henry Schein, Inc.	Bound Tree Medical, LLC	SZY Holdings, LLC d/b/a Ever Ready First Aid	
39	Disposable Acupuncture Needles		No Awar	d	
40	Additional Syringes, Needles and Related Items	Midwest Medical Supply Company, LLC	Quadmed, Inc.	Henry Schein, Inc.	
41	Additional Safety Catheters	District Healthcare & Janitorial Supply, Inc.	SZY Holdings, LLC d/b/a Ever Ready First Aid	Bound Tree Medical, LLC	
42	Additional Intravenous Administration Sets	Bound Tree Medical, LLC	Henry Schein, Inc.	Midwest Medical Supply Company, LLC	
43	Other Miscellaneous Supplies	Quadmed, Inc.	Midwest Medical Supply Company, LLC	Bound Tree Medical, LLC	
44	Additional Stretchers	Bound Tree Medical, LLC	Henry Schein, Inc.	Quadmed, Inc.	
45	Additional Surgical Gowns / Equipment	Suncoast Surgical & Medical Supply, LLC	Midwest Medical Supply Company, LLC	Bound Tree Medical, LLC	
46	Disposable Acupuncture Needles	Bound Tree Medical, LLC	N/A	N/A	
47	Splints and Misc. Trauma	Henry Schein, Inc.	SZY Holdings, LLC d/b/a Ever Ready First Aid	Midwest Medical Supply Company, LLC	
48	Personal Protective Equipment	SZY Holdings, LLC d/b/a Ever Ready First Aid	Bound Tree Medical, LLC	Steede Medical, LLC	
49	Other Miscellaneous Supplies	SZY Holdings, LLC d/b/a Ever Ready First Aid	Bound Tree Medical, LLC	Steede Medical, LLC	
50	Otter Box	Bound Tree Medical, LLC	Steede Medical, LLC	Quadmed, Inc.	
51	Infection Control Blood Collection Items	Bound Tree Medical, LLC	Henry Schein, Inc.	Suncoast Surgical & Medical Supply, LLC	
52	Oxygen Delivery / Airway	Bound Tree Medical, LLC	Midwest Medical Supply Company, LLC	Henry Schein, Inc.	

<sup>\*</sup>Group (A) Category 24

Steede Medical, LLC is being recommended for award as primary for line items 6, 8, 9, 20, 27 and 57 the lowest bidder's, Midwest Medical Supply Company, LLC, samples were not approved.

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Awardees By Category: Group (B) Federally Funded Purchases					
	Category	Primary	Secondary	Tertiary	
1	Sphygmomanometers / Stethoscopes	Henry Schein, Inc.	Bound Tree Medical, LLC	Midwest Medical Supply Company, LLC	
2	Miscellaneous	Midwest Medical Supply Company, LLC	SZY Holdings, LLC d/b/a Ever Ready First Aid	Quadmed, Inc.	
3	Other Miscellaneous Supplies	SZY Holdings, LLC d/b/a Ever Ready First Aid	Midwest Medical Supply Company, LLC	Quadmed, Inc.	
4	Other Miscellaneous Supplies	Steede Medical, LLC	Bound Tree Medical, LLC	Suncoast Surgical & Medical Supply, LLC	
5	Other Miscellaneous Supplies	Steede Medical, LLC	Henry Schein, Inc.	SZY Holdings, LLC d/b/a Ever Ready First Aid	

## **Special Notes/Instructions:**

1. This document is intended only as a brief overview of information and general guidance on how the contract should be utilized. Please refer to the solicitation documents and/or event log for other specific information or authorized amendments.

#### Prices:

See Roadmap

#### **Quotation Directives:**

The County will solicit spot market quotation from qualified bidders on an as-needed basis.

All pre-qualified bidders will be solicited for price and availability of projects as needed. All individual Request for Quotes should be reviewed for applicable measures prior to advertising. All quotations issued must be registered with SBD at the following link: <a href="https://intra3.miamidade.gov/ISD/SBD/Login.aspx">https://intra3.miamidade.gov/ISD/SBD/Login.aspx</a> this link officially places your project on the Cone of Silence Report. Additionally the Office of the Commission Auditor (OCA) shall be copied at oca@miamidade.gov when quote is issued.

#### 1. Award Procedures:

All bidder(s) shall be notified of the award. The award date must be recorded so the cone of silence can officially be lifted. This step is accomplished by utilizing the same link used to originally post the quotations. The three (3) day protest period is applicable to all quotations.

## 2. Applicable Ordinances for Quotations:

**Local Certified Service – Disabled Veteran** should be applied in accordance with Section 2-8.5.1 of the Miami-Dade County Code, a Local Certified

Service Disabled Veteran Business Enterprise (VBE) shall receive a bid preference of 5% of the price bid (for the purpose of evaluation ONLY). A VBE who is also an SBE shall not receive the veteran's preference and shall be limited to any applicable SBE preferences. At the time of bid submission, the vendor must affirm in writing its compliance with the certification requirements of Section 295.187 of the Florida Status and submit this affirmation and a copy of the actual certification along with the bid.

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### Local Preference http://library.municode.com/index.aspx?clientId=10620&stateId=9&stateName=Florida:

(Section 2-8.5; also applicable to Broward County vendors) Additionally, a Locally-Headquartered Business shall mean a Local Business as defined above which has a "principal place of business" in Miami-Dade County. "Principal place of business" means the *nerve center or the center of overall direction, control, and coordination of activities of the bidder.* If the bidder has only one business location, such business location shall be its principal place of business.

Cone of Silence <a href="http://library.municode.com/index.aspx?clientld=10620&stateld=9&stateName=Florida">http://library.municode.com/index.aspx?clientld=10620&stateld=9&stateName=Florida</a>; (Section 2-11.1)

**UAP/Inspector General Fees** <a href="http://library.municode.com/index.aspx?clientld=10620&stateld=9&stateName=Florida">http://library.municode.com/index.aspx?clientld=10620&stateld=9&stateName=Florida</a>; (Section 2-8.10)

## 3. How to Apply Bid and Local Preference to Quotes, if applicable:

Bid preferences shall be given to bidders that are identified as certified SBE/Micro, *if applicable*. The bid preference shall be calculated and subtracted from the total quote price or item for evaluation purposes only. The bid preference is used only to calculate an amount to be used in evaluating the quote and does not affect the final awarded price.

Whenever a quote contains both, Bid Preference (SBE/Micro) and Local Preference, departments must apply the bid preference first. Follow the Administrative Guidelines stated in the solicitation/contract document with regard to the applicable measure. The preference should be applied as listed in the table below based on the estimated value of the project and whether or not a set-aside or preference measure is applicable:

	SBE-MICRO Tier 1	SBE-MICRO Tier 2	SBE-MICRO Tier 3
Set-Asides Up to \$100K (All SBE Goods and Services firms are eligible for Set-asides)	Bid Preference 10%	Bid Preference 5%	Bid Preference 0%
Set-Asides Over \$100K	\$100K-\$750K	\$750K to \$2 Million	\$2M to \$5 Million
Bid Preference up to \$100K (when not a set-aside)	Bid Preference 10%	Bid Preference 10%	Bid Preference 5%
Bid Preference over \$100K to \$1 Million		All Tiers 10%	
Bid Preference Over \$1 Million		All Tiers 5%	

Whenever a quote contains both Local and Locally Headquartered Firms: If the apparent low bidder is a non-local firm and the locally headquartered firm prices are within 15% of the low bidder, department must proceed to apply locally headquartered preference and proceed with following the "Best and Final" (BAFO) process. Similarly, if a Local firm is the lowest bidder and a locally headquartered firm is within 5% of the local firm lowest price, department must proceed to apply locally headquartered preference and obtain the BAFO in accordance with Section 2-8.5 of the Miami-Dade County Code.

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## **Event Log:**

Event No.	Date	Description	Agent
1	1/7/14	Award recommendation approved by BCC / 8F5 (140101) Resolution 171-14	
2	3/3/14	Award sheet and Blanket purchase order created	M. Garofolo
3	1/23/15	Category 10 Line Item 3: 10-12cc Luer-Slip Syringe without Needle, Terumo™ # 3SS-10S or "Approved Equal" 1/21/15 Item discontinued replaced with Luer-Lock Syringe without Needle 10cc #BBM4617100V-02 No Price Increase	M. Garofolo
4	3/1/15	MMS Medical Supplies Company requested Price increase as per PPI (1.6%) increase honored see Roadmap for updated prices	M. Garofolo
5	1/13/16	MMS Medical Supplies Company requested Price increase as per PPI (2.7%) increase honored see Roadmap for updated prices	M. Garofolo
6	1/26/16	Effective Immediately vendor designation has changed for Category No. 1 Oxygen Delivery / Regulators (No Sub) Line items 1-5. Primary vendor is now Flotec, Inc. Reason: Manufacturer Flotec, Inc. for non-compliance of contractual agreement has terminated Quadmed Inc. Quadmed is no longer an authorized distributor for Flotec, Inc. CATEGORY 1 ONLY.	M. Garofolo
7	2/23/16	EFFECTIVE 2/23/16 THIS ITEM DISCONTINUED Category 24 Line Item 43 Disposable Needle Bottle/Container P2 Sharps Shuttle (No Substitute) Line Item Replaced with: Disposable Needle Bottle / Container, Sharps Shaft MFG: Dynarex see Roadmap for updated price.	M. Garofolo
8	8/29/16	EFFECTIVE 8/29/16 THIS ITEM DISCONTINUED  Category 10 Line Item 1 60cc Toomey Syringe without Needle Monoject™  #8881560141 (No Substitute) REPLACED WITH #KEN118600044T	M. Garofolo

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